

TAKING OUR CLIENTS' DREAMS BEYOND THEIR EXPECTATIONS

Reality often tempers the dreams people have of building a new home. Realizing that you are probably making the largest single investment you'll ever make, you face the need to act responsibly. Talking with friends and neighbors who have had mixed experiences, you might note that there can be pitfalls. As you start to plan, you realize that, for a period of time, your life will be disrupted from the decision-making process and moving into a new living environment. Despite the fact that home ownership has historically been the most solid investment people can make in the U.S., fears linger that it might be different at this time. With these thoughts, many just put off the decision and don't act. Others, summoning their courage, follow their dreams and take the plunge. Not really sure what to expect, they hope that, in the end, it will all be worth it.

Living Stone Construction is dedicated to its mission of "taking our clients' dreams beyond their expectations" and producing results that will reward your courage, lift your spirits, and leave you in awe. The members of the LSC team want you to feel like Dr. K. Pyron, a Black Mountain client for whom they recently completed a home, who stated, "Thank you for your patience, odd-time phone calls and soft-spoken confidence (in me and the house) which lifted my spirits many times. Your whole family was sent by the LORD to me."

Fulfilling this company mission requires a specific focus and a lot of hard work. LSC operates on five core values: Communication, Quality, Integrity, Value, and Timeliness. All of their work systems are designed to deliver on these points and each employee and subcontractor understands that performance is evaluated by these values.

—continued on back

Living Stone Construction's values are their way of making you say, "Wow, I didn't know it could be this good!" when you receive the keys to your new home.

VALUES:

Communication. We will provide you with regular, timely, accurate information, so you can make the critical decisions for an on-time completion and a beyond-expectations result.

Quality. We set out to provide a home that will be a source of pride and comfort for generations. We're exacting in both craftsmanship and materials—providing the very best of both. And we relentlessly refine our processes as we seek new materials and technology.

Integrity. One of the most important things we build is trust. We make every effort to be transparent about costs. We bid each job accurately and fairly. And our word is our bond.

Value. Your home is probably your family's single largest investment. We seek to deliver maximum value.

Timeliness. With our unique scheduling matrix, our completion times are typically much faster than our competitors'. Time is money, so we invest your time wisely.

CUSTOM HOMES—AND A LOT MORE!

For nearly two decades Living Stone Construction has been building homes—and a reputation—in the Asheville area. President Sean Sullivan is an Unlimited Licensed Building Contractor with a B.S. in Business Management and the professional designations of Accredited Master Builder (AMB) and Certified Green Professional (CGP). He has been recognized twice by his peers as "Builder of the Year" by the Asheville Home Builders Association. Living Stone homes have been featured on American Green TV and Dream Smart TV, as well as in the *Builder/Architect* magazine, *Carolina Home & Garden*, *Constructech* magazine, the *Green Business Quarterly*, *North Carolina Builder*, and *Our State*.



Living Stone Construction, an approved builder for the South Cliff community—located on the south face of Cedar Cliff Mountain—currently has two Concept Houses for Lots #317 and #318. South Cliff is a family-focused community that features a unique blend of mountain

living with panoramic views of the Blue Ridge Mountains combined with the convenience of being only seven miles from the vibrant life of downtown Asheville. These Concept Houses will help you to imagine what is actually possible, right here in the mountains near Asheville. After all, this house, or one like it, could be yours one of these days!

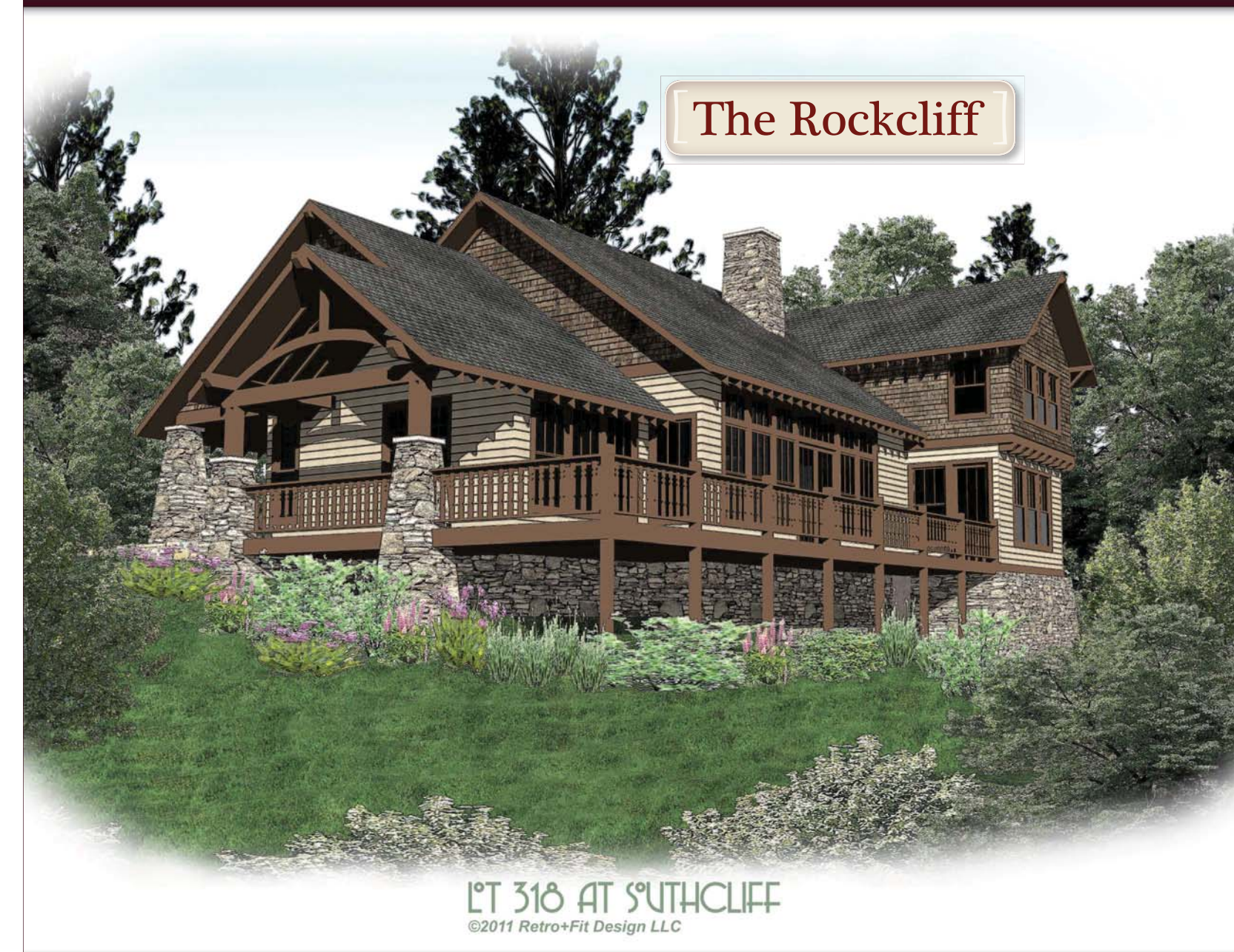
Because of his capabilities and quality of work, Sean Sullivan is well-known in the region for constructing elegant homes boasting the latest trends and technologies for the most discriminating of clients. A good example of this is a home in the Black Mountain area for which he received a STARS Outstanding Achievement Award by the North Carolina Home Builders Association for "Homes Over \$1 Million and Under 5,000 Square Feet." This home, which appears as a traditional, modestly-sized Craftsman style house from the front, is a showcase for environmentally-conscious building. It is not only ENERGY STAR®-rated, but it achieved "Gold" status according to the NC Healthy Built Homes standard. Living Stone is inspired by the challenges projects like these present and proud of the level of excellence they achieve.

Not to be overlooked, though, is the fact that Living Stone Construction's mission isn't defined as building luxurious, high-end homes. Rather the focus is on *exceeding* expectations. Although totally comfortable with the large projects, Living Stone equally welcomes smaller custom homes or renovations/additions projects. These present an equally exciting opportunity to capture your dreams and exceed your expectations. Sullivan emphasizes, "We can build anything and meet any budget." As a Certified Lead Renovator, LSC is also well suited for renovations in homes built before 1978 and one of the few contractors in the Asheville area that has gone the extra mile in EPA-required training, so they can legally execute remodeling projects that disturb more than 6 square feet of paint!

The team at Living Stone is looking forward to the opportunity to sit down with you and discuss your dreams and find a way to transform them into a delicious reality—no matter the size of the project!

{ The Woodfield Collection }

The Rockcliff



LOT 318 AT SOUTHLIFF
©2011 Retro+Fit Design LLC

SOUTHLIFF:

LIVING STONE CONSTRUCTION:

RETRO+FIT DESIGN L.L.C.:

10 Southcliff Parkway • Fairview, NC 28730 • 866.844.0660

10 East Market St., Suite D • Black Mountain, NC 28711
information@livingstoneconstruction.com • 828.669.4343

16 Mt. Vernon Alley N. • Asheville, NC 28804
retrofit@retrofit.com • 828.254.9150



Taking dreams beyond expectations.



SOUTHLIFF®
NATURE AT YOUR DOORSTEP



RESIDENTIAL DESIGN
CUSTOM HOMES • ADDITIONS • REMODELS
www.retro-fit-design.com 828+254+9150

