



The Rockcliff Model Home

Two hundred feet higher than The Alexandra Cottage on Cedar Cliff Mountain, at an elevation of 2,700 feet, is The Rockcliff, a 2,840-square-foot model home with a master suite and office on the main floor and two bedrooms on the upper floor. With its towering, vaulted ceilings, its wall of windows and a porch that frames the view beautifully, this house in the elegant Elkmont enclave has a huge natural stone chimney with fireplaces on both levels and room for an elevator. Behind the large lot, as is true for all the lots in Elkmont, are acres of forest full of flowering rhododendron, giving the home a feeling of seclusion and privacy.

“The Rockcliff is built on a spectacular site covered with natural rock,” said Sean Sullivan, President of Living Stone Construction and one of Southcliff’s featured builders. “In harmony with its surroundings, the home utilizes natural rock on the interior and exterior, even incorporating it in the landscaping. There was very minimal impact to the site during development. The deck and porch are carefully positioned to garner the best possible panoramic views. Our designer is partial to The Rockcliff, stating that it is his favorite of all the home designs he has ever created!”

the fire pits and grills, enjoy the playgrounds with your children, gather for a picnic, and stop to take in a breathtaking, scenic overlook on the way—all without leaving the community.

In a short, seven-mile drive, find yourself in the middle of downtown Asheville eating incredible gourmet food, drinking locally made beer, and taking in an array of art, culture and shopping experiences. At Southcliff, you feel like you’re 40-50 miles outside the city when you’re at home, but feel like you live in the center of it all when you’re out and about. Urban living is at your fingertips; culinary delights, music and the enjoyment of an active, downtown lifestyle.

A Truly Debt-free Community

There is also a growing interest in Southcliff because it is debt-free, owned by Mountain Real Estate Group, a private equity firm in Charlotte founded in 1993.

“You’ll find a lot of communities out there that will say they’re a debt-free community,” Romero said, “and what they mean is their amenities are paid for, but their lots are actually encumbered by a bank. There’s no bank involved with this property, so we truly are a debt-free community.”

And because it is, it can afford to offer prospective residents an unprecedented look at what Southcliff’s affiliated builders can do by funding the construction of Southcliff’s newest model homes, The Alexandra Cottage and The Rockcliff.



Amenities for All Our Residents

With low-maintenance exterior finishes such as HardiePlank siding, both houses are Energy Star version 3-certified (the most aggressive certification). And with universally-designed main-level living that includes wide doorways, curbless showers and barrier-free transit from garage to living quarters, they are built with permanence in mind.

Residents and guests of all homes at Southcliff will enjoy the 175 acres of protected woodlands. Lots that range in size from one half to four acres—sited along creeks, set into the woods or perched up top with long-range views—will occupy only 225 of Southcliff’s 400 forested acres. The rest, protected woodlands, is set aside for the enjoyment of all its residents. Trails provide unparalleled views that will refresh the senses for the inspiring walk back home.

Southcliff is an idyllic setting to raise a family or to retire. It combines the best of rustic mountain living with the amenities of our growing, glowing city of Asheville here in the South. ■



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